Statement Analysis® is the process of examining a person’s words to see if the subject is being truthful or deceptive. Even though people may lie and withhold information their words will betray them. There are several ways you can phrase a statement. People will always word their statement based on all their knowledge. Therefore, their statement may contain information they did not intend to share. People will give you more information than what they realize. The key to detecting deception is to listen to what people are saying and to know what to look for in their statement.

In this seminar, Mark McClish will share his techniques on how to analyze a verbal and written statement to detect deception. He will also provide insight on how to obtain additional information from a statement. By using excerpts from today’s headlines, Mark gives a presentation that is current and unforgettable. After attending this seminar, you will begin to observe things in a verbal and written statement that you never noticed before.

**MARK McCLISH**

Mark McClish is a retired Supervisory Deputy United States Marshal. From 1990 through 1999, he taught interviewing techniques at the U.S. Marshals Service Training Academy. During this time, he conducted research on deceptive language and developed the Statement Analysis® techniques to determine if a person is lying or telling the truth.

After retiring from the Marshals Service in 2009, Mark started Advanced Interviewing Concepts. His company provides interviewing skills training and offers assistance in analyzing statements. Mark has appeared on numerous television and radio programs. He is the author of the books *I Know You Are Lying* and *Don’t Be Deceived*.

**WHO SHOULD ATTEND**

This seminar is only open to law enforcement personnel or those individuals who work in a law enforcement related field.

These techniques can be used when conducting or watching an interview, when listening to a 911 call or when analyzing a written statement.

**THE TECHNIQUES**

Statement Analysis® is the most accurate way of detecting deception. When you use nonverbal communication techniques you have to read or interpret someone’s body language. This means there is always the chance of misinterpreting. With the Statement Analysis® techniques, you never have to interpret or guess. This is because people mean exactly what they say.
What people are saying about this training.

“This is a fantastic class. The knowledge I have taken from this course will make me a better interviewer.” – Investigator M. Garrison

“Mark takes deception detecting to the next level.” – Detective T. Peak

“Mr. McClish's statement analysis course has proven to be a very useful tool. I am far more competent in conducting background investigations.” – Investigator J. Scott

“A wealth of information in a short period of time.” – Detective J. Robbins

“It's amazing how much information can be hidden in words. Mark, thanks for opening my eyes and mind.” – Investigator T. Garsztka

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For more information on the Statement Analysis techniques, visit our website at www.StatementAnalysis.com